



16650 N 91st Street  
 Scottsdale, AZ 85260  
 Phone: 844-440-3377



Prepared by:

Prepared for:

4/1/2020

Name  
 Address  
 City, State and Zip  
 Sales Person  
 Telephone Number

Name  
 Company Name  
 Address  
 City, State, ZipCode  
 Telephone Number

**Cash vs. Capital Lease vs. LightSpend™**

	<b>Cash</b>	<b>5-Year Capital Lease**</b>	<b>5-Year LightSpend™</b>
Total CAPEX	\$75,000	\$75,000	\$ -
Total Annual OPEX	\$ -	\$ -	\$17,916
Energy Savings / Month (Assumes 18 Month Simple Payback)	\$4,167	\$4,167	\$4,167
Net Annual Energy Savings Cash Flow	<b>\$50,000</b>	<b>\$50,000</b>	<b>\$50,000</b>
<b>Lease / LightSpend™ monthly spend:</b>			
Monthly Payment	\$ -	\$1,493	\$1,493
Annual Payment	\$ -	\$17,916	\$17,916
<b>Depreciation*:</b>			
Depreciation Timeframe in Years	39	39	5
Depreciation Amount per Year	<b>\$1,923</b>	<b>\$1,923</b>	<b>\$17,916</b>
Assumed Tax Bracket 30%	30.0%	30.0%	30.0%
Cash Tax Benefit / Year	<b>\$577</b>	<b>\$577</b>	<b>\$5,375</b>
Total Customer Cost/Savings Year 1	-\$24,423	\$32,661	\$37,459
Total Customer Cost/Savings After Year 2	\$26,154	\$65,322	\$74,918
Total Customer Cost/Savings After Year 3	\$76,731	\$97,983	\$112,376
Total Customer Cost/Savings After Year 4	\$127,308	\$130,644	\$149,835
Total Customer Cost/Savings After Year 5	\$177,885	\$163,305	\$187,294
Total Customer Cost/Savings After Year 10	\$430,769.23	\$416,189.23	\$437,294.00